

# ACCESS: OPPORTUNITY

## A Procurement Forum and Workshop

March 13th

### An Event to Introduce Small Businesses to Procurement Procedures of Large Pasadena Chamber Member Companies

PRESENTED BY THE PASADENA CHAMBER OF COMMERCE  
& THE SMALL BUSINESS DEVELOPMENT CENTER AT PASADENA CITY COLLEGE

FORUM PARTICIPANTS INCLUDE PCC, HUNTINGTON HOSPITAL, ART CENTER COLLEGE OF DESIGN, CITY OF PASADENA, CALTECH, JPL AND MORE

#### GET ANSWERS TO YOUR FREQUENTLY ASKED QUESTIONS:

- How do small businesses become vendors for large companies?
- What products or services do large businesses procure from small local companies?
- Are there special procedures required to do business with large companies?
- How does a small company qualify to provide products or services to large companies?
- How can I be approved to do business with governments and government agencies?
- What do I need to know to do business with large companies in the Pasadena area?

Representatives of the Art Center College of Design, Huntington Hospital and Pasadena City College will explain procedures and procurement processes during a moderated forum.

Meet procurement and purchasing representatives from large companies such as JPL, Caltech, Parsons and the City of Pasadena.

Discuss procedures and requirements one-on-one with large company representatives.

Learn what products and services large companies seek from local small businesses.

Meet representatives of government entities will be on hand to discuss procedures and requirements to do business.

The Pasadena City College Small Business Development Center will have a table to provide information on their support services for business.

Interact with large companies face-to-face and learn how to do business together.

Learn how to expand your potential customers to large Pasadena companies.

#### LOCATION:

Pasadena City College  
Community Education  
Center

JACK SCOTT MULTI-  
PURPOSE ROOM

3035 EAST FOOTHILL  
BOULEVARD, PASADENA  
THURSDAY, MARCH 13TH

3:30PM TO 5:00PM

Parking is available in the  
Community Education  
Center parking lot for \$2.

Presented by the  
Pasadena Chamber of  
Commerce and the  
Pasadena City College  
Small Business  
Development Center

**FREE for Pasadena  
Chamber members,  
\$10 for all others**

Sponsored by the Pasadena  
Chamber of Commerce and the  
Small Business Development  
Center at Pasadena City College

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