

ACCESS: OPPORTUNITY

A Procurement Forum and Workshop

March 11th

An Event to Introduce Small Businesses to Procurement Procedures of Large Companies

FORUM PARTICIPANTS INCLUDE JPL, PASADENA UNIFIED SCHOOL DISTRICT AND MORE

PRESENTED BY THE PASADENA CHAMBER OF COMMERCE & THE PASADENA CITY COLLEGE SMALL BUSINESS DEVELOPMENT CENTER

MEET ONE-ON-ONE WITH REPRESENTATIVES OF MANY LARGE PASADENA CHAMBER MEMBER COMPANIES. LEARN HOW TO DO BUSINESS TOGETHER.

- How do small businesses become vendors for large companies?
- What products or services do large businesses procure from small local companies?
- Are there special procedures required to do business with large companies?
- How does a small company qualify to provide products or services to large companies?
- How can I be approved to do business with governments and government agencies?
- What do I need to know to do business with large companies in the Pasadena area?

Representatives of the Pasadena Unified School District and Jet Propulsion Laboratory will be among the presenters explaining procedures and procurement processes during a moderated forum.

Large companies will have procurement representatives at tables to give small businesses the opportunity to discuss procedures and requirements one-on-one.

Businesses will have the opportunity to ask questions about products and services large companies seek from local small businesses.

Representatives of government entities will be on hand to discuss procedures and requirements to do business.

The Pasadena City College Small Business Development Center will have a table to provide information on their support services for business.

Take this opportunity to find out if your small business can expand its customer base to include large Pasadena Chamber member companies. Plumbing companies, marketing consultants and electric supply companies have made business connections at the forum.

LOCATION:

Pasadena City College
Creveling Lounge

1570 EAST COLORADO
BOULEVARD, PASADENA

WEDNESDAY,
MARCH 11, 2015

3:30PM TO 5:00PM

Parking is available in the
PCC parking lot for \$2.

Presented by the
Pasadena Chamber of
Commerce and the
Pasadena City College
Small Business
Development Center

**FREE for Pasadena
Chamber members,
\$10 for all others**

Sponsored by the Pasadena
Chamber of Commerce and the
Pasadena City College Small
Business Development Center

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