Commerce

September-October, 2013

News and Events of the Pasadena Chamber of Commerce & Civic Association

VOL. 8, NO. 5

President's Message

To be successful for our members, the Pasadena Chamber strongly encourages you to do business with each other. Our networking events and procurement forum are designed to facilitate referrals and collaborations among Chamber members.

Here at the Chamber, we only work with companies outside the Chamber if there is not a Chamber member who provides the service. (Which means, we only work with Pasadena Chamber members.) We also only refer business to Chamber member companies. Each year, we provide thousands of referrals to our members, not including the thousands of people each week who use our online directory for referrals.

We know that members of our Chamber are among the best at what you do, and we will get a competitive price for top-shelf goods and services.

That is why our copiers and printers were acquired through **Anderson Business Technology**. Not only do we get very competitive prices, but Anderson backs that up with excellent service. When we wanted a mobile application for Pasadena Restaurant Week, we turned to **Resultworx/BIS Computer Solutions** to provide the service, again at a very competitive price. They also service our technology in the office.

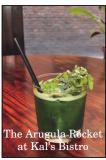
Office Max provides supplies for the Chamber. We get very good pricing, and have instituted a program where Chamber members who sign up can get additional discounts on office products and supplies through Office Max. (Call the office for details.)

Personally, I have been very pleased with the work done on my house by Century Rooter Service and Plumbing, KBD Construction, Greg Sylvis Contractor and Voelker Construction and Painting. We even got a great deal on a vacuum and a washer/dryer at Sears!

If you need a product or service, look in your Business Directory, on our website or call the office. You can't go wrong with a fellow Pasadena Chamber member.

Taste of Pasadena and SIP-tember Finale at Rose Bowl on September 26th

Join us for the second *Taste of Pasadena and SIP-tember Finale* on Thursday, September 26th from 6PM to 9PM at the **Rose Bowl**. Enjoy food and drink tastings from many of Pasadena's finest restaurants and help decide which SIP-tember cocktail is Pasadena's favorite.



Over the course of six weeks, 64 cocktails faced off to determine which four finalists compete during the live tasteoff at the Rose Bowl. Taste of Pasadena participants (so far) include Toro Sushi Bar Lounge, Kings Row Gastropub, Kal's Mediterranean Bisto, BJ's Restaurant and Brewhouse, Haven Gastro-



pub and Trattoria Neapolis. Along with food and drink samples for Taste of Pasadena guests, the four finalist cocktails from the SIP-tember Cocktail Bracket Challenge will be available for tasting. Guests vote live to determine Pasadena's favorite cocktail.

Tickets to the *Taste of Pasadena and SIP-tember Finale* are \$25 in advance and \$30 at the door. To purchase tickets call the Chamber at 626-795-



3355 or visit www.pasadena-chamber.org/events/sip-tember. SIP-tember: a Celebration of the Cocktail and the Taste of Pasadena are presented by the Pasadena Chamber of Commerce. Sponsors are the City of Pasadena, So Cal Gas Company Advanced Meter and Trusted Choice Agents of Glendale, Burbank and Pasadena. Dance Syndicate is providing entertainment. There are a few tables available for Chamber members who want to showcase their business at

the Taste of Pasadena. Cost of the tables is \$150. If you are

interested in this opportunity, please call the Chamber office.

City of Pasadena, Chamber Collaborate to Present 2013 Pasadena Business and Economic Summit

Leaders of business and industry in Pasadena discuss our local economy, their industries and the future of business in Pasadena at the first Pasadena Business and Economic Summit on Thursday, October 24, 2013, at 11:30am at the University Club. Cost to attend the inaugural Pasadena Business and Economic Summit is \$45 and includes the program, lunch and valet parking.

The City of Pasadena and the Pasadena Chamber of Commerce join forces to present the discussion of the economic health and future of business in Pasadena. Keynote Speaker Bill Allen, President and CEO of Los Angeles County Economic Development Corporation, will discuss the current state of the local and regional economy and highlight trends, issues and concerns to watch in the future.

In addition to the keynote, the Pasadena Business and Economic Summit will include presentations by leaders of our local construction and engineering community, real estate development, the creative economy, technology and research and development and more. Featured panelists include Zareh Astourian of **TTG** and Kin Hui of **Singpoli Capital Corporation**, and **Park Place Commercial**, **LP**.

Invitations will be mailed in mid-September. If you would like to be added to the invite list, email Leanne@pasadena-chamber.org. You can also sign up and pay online at the Pasadena Chamber website at www.pasadena-chamber.org/events (then follow the link to the Business and Economic Summit).

New members (clockwise from right) introduced at our Luncheon Alliance in July included George Moufarrej with M&R Tax Services. We also met Kimberly Stillwell with the Awareness Center Yoga, Meditation and Healing Arts and Mark Kazarian and Tammy Bottita with Community Construction Group LLC.

At the August Luncheon Alliance we met Jon Albert with





At our Connection Breakfast in July we introduced new member Phlunte Riddle with **Effective Consultants, LLC**. Grecia Gomez and Melissa Balam of **Paper Owls** stationery store were also introduced as new members. We also met Bruce Fisher of **Graffiti Dr**.

At the June Breakfast Connection Myisha Blackman of **In Good Hands Interpreting** was introduced.



Chamber Member Openings and Celebrations

(From below right) **Dickey's Barbecue Pit** opened in east Pasadena with a ribbon cutting and BBQ tasting celebration. Co-owner and pastry chef Danielle Keene opened **Bittersweet** by cutting a ribbon. **Arthur Murray Dance Studio** opened under new ownership and celebrated with a ribbon cutting. **Paper Owls** stationery opened their East Pasadena store with a ribbon cutting.



Carrington Mortgage Services LLC, Andrew Davis, (626) 252-5709

Community Construction Group, Inc., Minas (Mark) Kazarian

Confexion Cupcakes & Cake, Vandy Altounian, (626) 486-9977

Copa Vida, Steve Chang, (626) 213-3952 Dickey's Barbecue Pit, Andrew Lee, (626) 993-2862

Exterior Solutions, Todd Leight, (310) 801-5020 Effective Consultants, LLC, Phlunte Riddle, (626) 786-5655

Giggle, Roy Aponno, (626) 744-0233

Graffiti Dr., Bruce Fisher, (626) 466-6574

Heather Backstrom Leadership Consulting, Heather Backstrom, (626) 823-7033

Impac Mortgage, Sandra Estrella, (626) 219-7480 Invicta Fitness Gallery, Jonathan E. Eubanks, (818) 415-0850

Lake Payne-Coldwell Banker, (626) 786-1673 **SALUS Home Care**, LeeAnn Hefner, (626) 796-5800

New Members for July, 2013

Achieve S.M.A.R.T. Goals, Laura Wilcox Hypnotherapist, CHT, MNLP, (626) 344-0046 Colledge, Jenny Umhofer, (626) 344-0332 Freshly Squeezed Juice Bar, Yvette Hawkins, (626) 577-5001

Guardian, Helen Mathis, (800) 913-0945, ext. 109 **M & R Tax Services**, George Moufarrej, (626) 993-6707

M2B Marketing, Inc., Dianne Smith, (855) 326-2777

Margit Arrobio-Podley Properties, Margit Arrobio, (626) 664-5546

PacTrust Bank, Sandy Holguin, (626) 793-7880 Paper Owls, Grecia Gomez, (626) 584-1444 Pasadena Crown City Chorus, Jose Ochoa, (626) 233-4697

Sasha Renee Photography, Sasha Renee Tracy, (626) 394-4039

SoCal Office Technologies-A Xerox Company, Jon Albert, (818) 319-1069

Tom Bowers-Podley Properties, Tom Bowers, (626) 390-4202

Ultra Way LLC, Peggy Fan, (626) 888-9297 Urth Caffe, Fernando Perez, (213) 229-8925 VA Print Media, Vahe Atchabahian, (626) 354-5924

Yogurtland Pasadena, Ka Man Chan, (626) 329-8829



Renewing Members for June, 2013

One to Five Years

American Express Travel
Bank of America/Pasadena Main Office
Black Car
Blue Chip Food Systems, Inc.
Caring Gentle Touch
Carnelian Salon LLC
Cystic Fibrosis Foundation
First Financial Security
First Tee of Pasadena, The
Great American Deals/Pasadena
High Point Academy
Intelligentsia Coffee & Tea
Local Marketing Boost
Maginnis Knechtel & McIntyre LLP-

Linda Ballesteros Micro Trends, Inc. Modern Parking, Inc. National Hispanic Media Coalition

National Kidney Foundation
Parson's Nose Productions

Pasadena City College/Business Center

PM Realty Group Tender Greens Tri-City Transportation Systems, Inc. Visiting Angels Living Assistance Services

Women's City Club of Pasadena

Six to Nine Years

Benedict & Benedict Plumbing Co. Club Champion Gymnastics Kimberly C. Covey, CPA Menage National Construction Alliance San Marino Tribune Trio Apartments

Ten to Fourteen Years

Avison Young
Bank of Manhattan
Chiropractic Health Center
City Place
Courtyard by Marriott-Old Pasadena
Mahlmann Media
Pasadena Service Federal Credit Union
Pasadena.com
Prototypes I-Can

Renewing Members for July, 2013

One to Five Years

ACTS Thrift Store Beckham Grill **EV-Consultech Everson Royce** Fire Family Foundation Fox Junk Removal Gale's Restaurant Green Street Restaurant **Integrated Resource Solutions Group** Kings Row Gastropub Law Office of Stephen R. Golden Law Offices of Michele Holt-Brooke Longo Lexus Merry/San Marino Plumbing Modern Art Pictures Pasadena Hastings Center Pasadena Laundry Pasadena Massage Company Raymond Restaurant Sierra Chrysler, Dodge, Jeep, Ram Singpoli Capital Corporation Sotomayor Law

Trademark Development Co., LLC Trammell Crow Company Umami Burger Pasadena Western Supreme Rooter, Inc.

Six to Nine Years

F & M Business Center Financial Network Investment Corporation James McCaleb & Company (USA) Millennium Pension Services, Inc. OfficeMax, Inc.

Ten to Fourteen Years

Carnegie Observatories Milestone Products ResultWorx Technology Solutions Inc. Temple City Dental Care Tetra Tech, Inc.

Fifteen to Fifty Years

Al Brooks Rose Bowl Tours Buca Di Beppo Pasadena Community Bank

Fifteen to Fifty Years

Arroyo Car Wash Corp. Ashcraft Company BCSP Pasadena Towers Property LLC CapitalSource Bank Community Bible Community **Development Corporation** Fedde Furniture Co. Honda of Pasadena Jewish Family Services-Haven House Malmberg & Associates Pasadena Federal Credit Union Pasadena Highlands Pasadena Symphony and Pops Robin's Wood Fire BBQ & Grill Rose Bowl Aquatics Center Union Bank UPS Store #3268, The

More Than Fifty Years

Fuller Theological Seminary-Office of Admissions, 68yrs George L. Throop Company, 90yrs Typecraft Wood & Jones, 80yrs

Day One Fisher Benefits Resource Group FVO Solutions, Inc. Hathaway-Sycamores Child & Family Services Kiwanis Club of Pasadena LACERA Gateway Property, Inc. Pacific Oaks College and Children's School Pasadena Convention Center Pasadena Scottish Rite Childhood Language Center Sheraton Pasadena Hotel Shuster Financial Group, LLC Walden School West Coast Trophy Center Whole Foods Market Woodbury University

More Than Fifty Years

Krost, Baumgarten, Kniss & Guerrero, 57yrs Pasadena Star News, 93yrs

Helen Mathis cut the ribbon to open **Guardian** business services. **Waste Less Living Walnut**, the retail store for composting and recycling opened with a ribbon cutting ceremony. **West Coast Urgent Care** at Lake and California cut a ribbon to celebrate joining the Pasadena Chamber. **Copa Vida** celebrated their Old Pasadena opening with a ribbon cutting. Mayor Bill

Bogaard cut a ribbon to celebrate the inauguration of the Rose Bowl Tour program. Yogurtland on South Lake Avenue opened with a tasting and ribbon cutting.



PASADENA CHAMBER OF COMMERCE 844 EAST GREEN STREET, SUITE 208 PASADENA, CA 91101 (626) 795-3355 (626) 795-5603 FAX WEBSITE: WWW. PASADENA-CHAMBER.ORG

PASADENA CHAMBER OF COMMERCE MISSION STATEMENT: WE ARE AN EFFECTIVE ECONOMIC AND POLITICAL FORCE FOR OUR MEMBERSHIP.

Pasadena Commerce is published bi-monthly by the Pasadena Chamber of Commerce & Civic Association. Third class postage paid in Pasadena, CA. Send address changes to the Chamber. © 2013 by Pasadena Chamber.

OFFICERS

CL Keedy, Chair Paul Little, President & CEO Ben Green, Chair-elect
Patty Waggoner*, Immediate
Past-chair
Ron Carter, Treasurer
Joan De Souza, Vice-chair
George Falardeau, Vice-chair
Bob Oppermann, Vice-chair

Thomas Daly, Secretary Bob Baderian, Vice-chair Joel Bryant, Vice-chair Michael D'Antuono*, Vice-chair

BOARD OF DIRECTORS

Wendy Anderson Karl Bird Heidi Bloks Dennis Buckley* Darryl Dunn** Eric Duyshart** Michael Gallego Juan Gutierrez Robert Holmquist Julie Lee Blake Longo Lauren Marlis Mike Matthiessen** Robin McCarthy
Valerie Prince
Armando Ramirez
Steve Rodgers
David Saeta
Evan Scott
Gail Schaper-Gordon
Ray Serafin*
Ishmael Trone
Justin Tsui
*past chair
**ex-officio

STAFF

Kelly Shearer, Office & Member Services Manager Leanne Waggoner, Events & External Services Manager Linda Whaley, Staff Support Services

Luncheon Alliance

On Wednesday, September 4th at 11:45am, **Women's Business Momentum Center** sponsors September's networking Luncheon Alliance.

StarMakers Costumes and Parties sponsors our networking Luncheon Alliance on Wednesday, October 2nd at 11:45am.

The *Luncheon Alliance* starts promptly at 11:45am at **Altadena Town & Country Club** at 2290 Country Club Drive in Altadena.

Breakfast Connection

Thursday, September 12th at 7am, Villa Esperanza Services sponsors our *Breakfast Connection* at The Courtyard by Marriott at 180 N. Fair Oaks Avenue.

On Thursday, October 10th, **Joan's Candles** and **Home Décor** sponsors our monthly *Breakfast Connection* networking event.

Pasadena Chamber After Hours Social and Mixer

Join us for Savory Snacks and Sips as The Westin Pasadena hosts the Chamber After Hours Social and Mixer at 191 N. Los Robles in Pasadena on Thursday, September 19th, 5pm-7pm.

Thursday, October 16th, Joan's Candles and Home Decor and WOW! Event Productions hosts an *Enchanting Autumn Affair* in the Romanesque Room at Castle Catering at 50 E. Green.

Pasadena Chamber Inaugural Gala

Community, civic and business leaders joined Pasadena Chamber members in celebrating the inauguration of CL Keedy of **UBS Financial** as chair of the Board of Directors in July. 200 people were on hand as we welcomed new Board members, awarded scholarships to deserving students, presented the Corporate Citizen of the Year awards. The Pasadena Chamber also celebrated 125 years of service to our member businesses and the community.



















