



OPTIMUM
BY LANGHAM

CORPORATE RATE PROGRAMME

BENEFITS TAILORED FOR SMALL MEDIUM
ENTERPRISES



LANGHAM
HOTELS RESORTS

JOIN LANGHAM'S OPTIMUM PROGRAMME TO ENJOY YEAR ROUND PRIVILEGES AT OUR PORTFOLIO WORLDWIDE.



The Langham, Hong Kong



The Langham, London



The Langham, Sydney

Langham recognises the dynamism and fast growing potential of small and medium-sized companies. We understand exactly what you need and strive to provide optimum value for every dollar you spend. We have created this programme to provide you with corporate rates at all participating Langham Hotels and Resorts, which guarantee a minimum saving of 15% for companies occupying 20-50 room nights per year.

By enrolling into **OPTIMUM** your company can enjoy the following benefits:

- Enjoy exclusive access to year round rates fixed for high and low seasons for all guestroom categories worldwide
- Option of room with breakfast rates available
- Preferential rates for Langham Club Room and Suite accommodations
- Instant enrolment confirmation and Langham booking code
- Dedicated sales representative to personally assist with your reservations and special requests worldwide
- Airline partner miles accrual towards preferred frequent flyer programme for your travellers
- Enrolment invitations for your travellers and travel bookers to Langham's designated loyalty programmes
- Invitations to exclusive Langham promotions

Travellers of our **OPTIMUM** members are invited to enrol as an **i865** Gateway member. Highlights of some of the additional benefits include:

- Express check-in and check-out
- Local newspaper
- In-room broadband Internet access
- Late check-out until 4pm, subject to availability
- Personalised room preferences
- Welcome fruit and bottled water upon arrival

In addition, your corporate personal assistants, secretaries, and travel arrangers can earn rewards for every reservation made at our hotels worldwide!

Enrol your company today at langhamhotels.com/en/optimum or contact your local or global sales representative for more information.

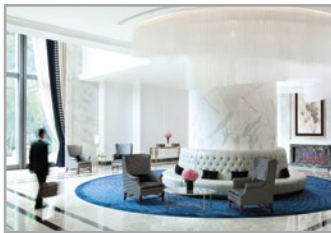
Terms and Conditions apply

CHINA



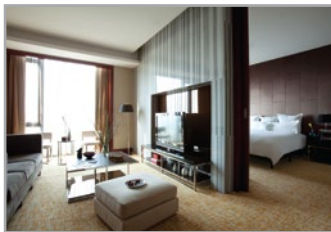
THE LANGHAM, SHANGHAI, XINTIANDI

| | | | |
|---------------|---------------------------------|-------------------------------|----------|
| * Room only | RMB1,800 | * Room with breakfast for one | RMB1,950 |
| Period | 1 Jan - 31 Dec 2016 | | |
| Blackout | N/A | | |
| Email address | tlsxh.optimum@langhamhotels.com | | |



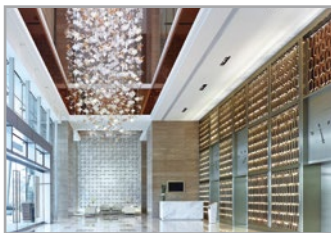
THE LANGHAM, SHENZHEN

| | | | |
|---------------|---------------------------------|-------------------------------|----------|
| * Room only | RMB1,200 | * Room with breakfast for one | RMB1,300 |
| Period | 1 Jan - 31 Dec 2016 | | |
| Blackout | N/A | | |
| Email address | tlszx.optimum@langhamhotels.com | | |



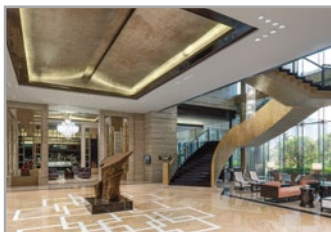
LANGHAM PLACE, BEIJING CAPITAL AIRPORT

| | | | |
|---------------|---------------------------------|-------------------------------|----------|
| * Room only | RMB1,000 | * Room with breakfast for one | RMB1,080 |
| Period | 1 Jan - 31 Dec 2016 | | |
| Blackout | 15-29 Apr 2016 | | |
| Email address | lpbca.optimum@langhamhotels.com | | |



LANGHAM PLACE, GUANGZHOU

| | | | |
|---------------|--|-------------------------------|----------|
| * Room only | RMB1,020 | * Room with breakfast for one | RMB1,120 |
| Period | 1 Jan - 31 Dec 2016 | | |
| Blackout | 14-18 Apr / 22-26 Apr / 30 Apr - 4 May / 14-18 Oct / 22-26 Oct / 30 Oct - 3 Nov / 18-20 Nov 2016 | | |
| Email address | lpcan.optimum@langhamhotels.com | | |



LANGHAM PLACE, HAINING

| | | | |
|---------------|---------------------------------|-------------------------------|--------|
| * Room only | RMB680 | * Room with breakfast for one | RMB750 |
| Period | 1 Jan - 31 Dec 2016 | | |
| Blackout | N/A | | |
| Email address | lphan.optimum@langhamhotels.com | | |



LANGHAM PLACE, NINGBO CULTURE PLAZA

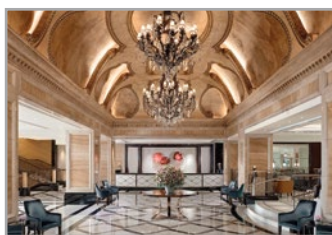
| | | | |
|---------------|---------------------------------|-------------------------------|--------|
| * Room only | RMB652 | * Room with breakfast for one | RMB752 |
| Period | 1 Jan - 31 Dec 2016 | | |
| Blackout | N/A | | |
| Email address | lpnbo.optimum@langhamhotels.com | | |



LANGHAM PLACE, XIAMEN

| | | | |
|---------------|---|-------------------------------|--------|
| * Room only | RMB758 | * Room with breakfast for one | RMB838 |
| Period | 1 Jan - 31 Dec 2016 | | |
| Blackout | 8-12 Feb / 6-9 Mar / 6-9 Sep / 1-5 Oct 2016 | | |
| Email address | lpxia.optimum@langhamhotels.com | | |

HONG KONG AND PACIFIC



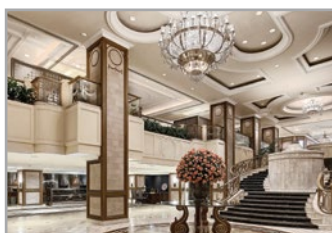
THE LANGHAM, HONG KONG

| | | |
|----------------------------------|---|---|
| * Room only | HKD1,950 | HKD2,350 |
| * Room with breakfast for one | HKD2,130 | HKD2,530 |
| Periods | 1-10 Jan / 15 Jan - 9 Apr / 1 May - 15 Sep / 23 Sep - 9 Oct / 16 Nov - 31 Dec 2016 | 11-14 Jan / 10-30 Apr / 16-22 Sep / 10 Oct - 15 Nov 2016 |
| Blackout | 1 Jan / 30-31 Dec 2016 | |
| Email address | tlhkg.optimum@langhamhotels.com | |



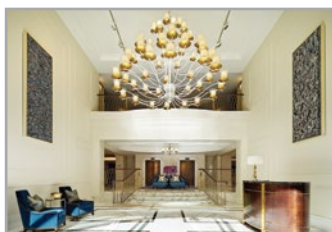
THE LANGHAM, AUCKLAND

| | | |
|-----------------------------------|--|--------------------------------------|
| ** Room only | NZD200 | NZD235 |
| ** Room with breakfast for one | NZD225 | NZD260 |
| Periods | 15 Apr - 15 Oct 2016 | 1 Jan -14 Apr / 16 Oct - 31 Dec 2016 |
| Blackout | 4-14 Feb / 11 Jun / 22 Oct / 31 Dec 2016 | |
| Email address | tlakl.optimum@langhamhotels.com | |



THE LANGHAM, MELBOURNE

| | | |
|-----------------------------------|---------------------------------|--------------------------------------|
| ** Room only | AUD276 | AUD345 |
| ** Room with breakfast for one | AUD301 | AUD370 |
| Periods | 1 Apr - 30 Sep 2016 | 1 Jan - 31 Mar / 1 Oct - 31 Dec 2016 |
| Blackout | 31 Dec 2016 | |
| Email address | tlmel.optimum@langhamhotels.com | |



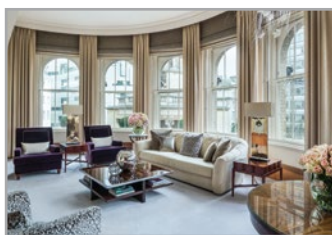
THE LANGHAM, SYDNEY

| | | |
|-----------------------------------|--|---|
| ** Room only | AUD365 | AUD430 |
| ** Room with breakfast for one | AUD400 | AUD465 |
| Periods | 1-31 Jan / 1 Apr - 30 Sep / 1-31 Dec 2016 | 1 Feb - 31 Mar / 1 Oct - 30 Nov 2016 |
| Blackout | 1-2 Jan / 28-31 Dec 2016 | |
| Email address | tlsyd.optimum@langhamhotels.com | |

*All the above rates are based on hotels' entry level room categories, quoted on per room per night basis and subject to prevailing government taxes and service charge.

**All the above rates for hotels in Pacific region are based on hotels' entry level room categories, quoted on per room per night basis and inclusive of prevailing government taxes and service charges.

EUROPE AND NORTH AMERICA



THE LANGHAM, LONDON

| | | |
|-------------------------------|---|--|
| * Room only | GBP295 | GBP335 |
| * Room with breakfast for one | GBP315 | GBP355 |
| Periods | 1 Jan - 8 May / 20 Jun - 4 Sep / 16-26 Dec 2016 | 9 May - 19 Jun / 5 Sep - 15 Dec / 27-31 Dec 2016 |
| Blackout | 14-18 Jun / 11-15 Jul 2016 | |
| Email address | tlon.optimum@langhamhotels.com | |



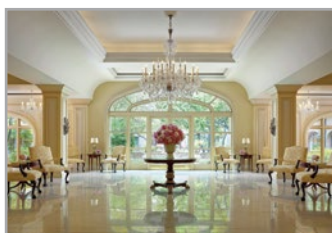
THE LANGHAM, BOSTON

| | | |
|-------------------------------|---------------------------------------|---------------------|
| * Room only | USD259 | USD359 |
| * Room with breakfast for one | USD279 | USD379 |
| Periods | 1 Jan - 31 Mar / 18 Nov - 31 Dec 2016 | 1 Apr - 17 Nov 2016 |
| Blackout | 16 - 19 Apr 2016 | |
| Email address | tlbos.optimum@langhamhotels.com | |



THE LANGHAM, CHICAGO

| | | |
|-------------------------------|---|---------------------|
| * Room only | USD269 | USD349 |
| * Room with breakfast for one | USD289 | USD369 |
| Period | 1 Jan - 31 Mar 2016 | 1 Apr - 31 Dec 2016 |
| Blackout | 7-8 Mar / 4-5 Apr / 21 & 23 May / 4-6 & 13-15 Jun / 18-19 Jul / 5-6 Aug / 12-13 Sep / 15 & 24-25 Oct / 7-8 & 28-29 Nov 2016 | |
| Email address | tlchi.optimum@langhamhotels.com | |



THE LANGHAM HUNTINGTON, PASADENA, LOS ANGELES

| | | | |
|---------------|--------------------------------|-------------------------------|--------|
| * Room only | USD235 | * Room with breakfast for one | USD255 |
| Periods | 1 Jan - 31 Dec 2016 | | |
| Blackout | 3-5 Nov / 30-31 Dec 2016 | | |
| Email address | tlax.optimum@langhamhotels.com | | |



LANGHAM PLACE, NEW YORK, FIFTH AVENUE

| | | |
|-------------------------------|--------------------------------------|--------------------------------------|
| * Room only | USD475 | USD605 |
| * Room with breakfast for one | USD500 | USD630 |
| Periods | 1 Jan - 31 Mar / 1 Jul - 30 Sep 2016 | 1 Apr - 30 Jun / 1 Oct - 31 Dec 2016 |
| Blackout | 15-26 Sep / 1-14 & 31 Dec 2016 | |
| Email address | lpnyc.optimum@langhamhotels.com | |