

# Commerce

September-October, 2019

News and Events of the Pasadena Chamber of Commerce & Civic Association

VOL. 14 NO. 5

#### President's Message

Is Pasadena losing its uniqueness? In August, the Chamber lost three of our restaurant members to closings. POP Champagne Bar and Restaurant, Central Grille and Big Mama's Rib Shack each ended significant tenures among Pasadena's restaurant community. Late in August, Robin Salzer announced he is closing Robin's Wood Fire BBQ in east Pasadena and retiring. Robin's catering business will continue under the ownership of Camillo DiMasi, who has overseen catering for Robin's for years. The restaurant will close, though Mr. Salzer has said he is negotiating with a potential tenant, so another eatery may occupy the Foothill/Hastings Village site.

Each of the business owners cited higher costs as the reason behind closing. Even Robin's had cut operating hours to three days per week at the restaurant to maintain profitability. Central Grille ownership had the opportunity to abandon their lease without penalties and jumped at the chance.

Each of these restaurants were locally owned. Each was unique in the Pasadena dining environment. Each faced significant competition. And, each could no longer cope with the rising cost of doing business here.

There was not one single factor. It wasn't only rising rents, or minimum wage increases, or material and food costs or decreased business due to competition in Pasadena and surrounding cities. The result, however, is that we now have four fewer distinctly Pasadena restaurants.

We are still fortunate to have more than 600 restaurants to choose frommany with great food locally, regionally and nationally owned.

We can't legislate who opens in what space, but maybe Pasadena can identify spaces where locally owned businesses can get started, grow and prosper. Are there ways to assist locally owned businesses that may be in peril? Can we be creative to keep Pasadena unique?

# Business and Economic Summit 2019 Focuses on Opportunities and Threats to Pasadena Prosperity October 22nd at University Club

The Pasadena Chamber of Commerce and **Verizon** invite leaders of business and industry to a forum on the local economy and the future of business in Pasadena at the seventh *Pasadena Business and Economic Summit*. Join us on Tuesday, October 22, 2019, at 11:30am at **The University Club** at 175 North Oakland Avenue in Pasadena as experts on our economy and local industry discuss *Will Pasadena's Prosperity Endure?*. Cost to attend is \$50 and includes valet parking and lunch. A corporate table of eight, including signage and recognition on the program, costs \$400.

Somjita Mitra, Ph.D., Director of the Institute for Applied Economics at the Los Angeles Economic Development Corporation will give an overview of the

economy, including factors that could influence our local prosperity, focusing on the San Gabriel Valley and Pasadena. Pasadena Economic Development Manager

Eric Duyshart will highlight Pasadena development and economic contributors. Jesus Roman of Verizon will briefly explain the positive impact of 5G communication technology on local

businesses.

The panel discussion will

focus on the hospitality, convention and tourism industry and local retail and commercial real estate. Colleen Carey, Founding Principal of **Lee & Associates** will discuss current trends in retail and office leasing, including chal-

lenges faced in Pasadena. Others will discuss travel, tourism and hospitality and communication technologies and the impact on local business and industry.

Invitations will be mailed in mid-September. If you would like to be added to the invite list, please email Leanne@pasadena-chamber.org. You can sign up and pay online at www.pasadena-chamber.org/forms/business-and-economic-summit. For information call the Chamber at (626) 795-3355 or visit our website at www.pasadena-chamber.org.



The *Taste of Pasadena* on October 10th at the Rose Bowl features delicious food from many of the Pasadena-area's favorite restaurants as well as the culmination of *SIP-tember: A Celebration of the Cocktail* and the *SIP-tember Cocktail Bracket Challenge*. Everyone 21 years or older attending the *Taste of Pasadena* will be able to vote for your

favorite among the four finalist cocktails. Join us at the Rose Bowl from 6pm to 9pm for delicious food, delightful cocktails and more.

Last year, more than four hundred people were on hand for the *Taste of Pasadena* and *SIP*tember Cocktail Bracket Challenge Finale. For 2019, in addition to the

Rose Bowl

four cocktail finalists, guests at the Taste of Pasadena can enjoy

treats from El Cholo, Clearman's Northwoods Inn, La Grande Orange, Dave and Busters, Paradis, Nothing Bundt Cakes, Stark Spirits and more.

The Rose Bowl generously hosts the *Taste of Pasadena* on October 10, 2019 from 6pm to 9pm. Dance Syndicate is providing entertainment at the *Taste of Pasadena*. The Taste of Pasadena is sponsored by Wells Fargo and the Rose Bowl, along with our restaurant members. Please enjoy the *Taste of Pasadena* responsibly.

Clockwise from right, new members introduced at our networking events in July were Marjorie Schmitt with Ms. Travel Planner, Kristina Oseniece with KFreya, LLC and Nelson Huang and Ian Lang of OsteoStrong. We also met Tommy Tam with Merrill Lynch, Rachel Rapport with



Prestige Management and Consulting, Terry Steele with Ooma, Inc. and Keshini Wijegoonaratna and Aeshea Jayasinghe of the Sri Lanka Foundation.

New members are introduced at our monthly networking breakfast and lunch events.



Below, from left, introduced during August' were new members Maureen Li and Judy Kim with Meli Medi Spa and Wellness, Reverend Scott Olson with Ahiah Center for Spiritual Living Pasadena, Stephanie Yamashiro with New York Life, Keely Totten with KULE Yoga & Ayurveda and Jennifer Ciulla and Jake Shepherd with Hyatt Place Pasadena.



In August, we also met Cynthia Mansbridge with **SeaQuell Consulting, Inc.**, Lori Sheldon with **Brain Balance Pasadena**, Paul Labindalawa and Sharon Gonzales with **Angel of Hearts** and Sophie Brascia and son Bene with **Federico's Bakery**.



# Pasadena Chamber Member Celebrations, Grand Openings and More



Amy Foell Consulting, Amy Foell, (415) 305-2219 BBSI, George Sagadencky, (818) 383-5487 KULE Yoga & Ayurveda, Keely Totten,

(626) 714-7900

**Sri Lanka Foundation**, Keshini Wijegoonerathna, (213) 400-7705

#### New Members for July, 2019

Angel of Hearts, Sharon Gonzales, (818) 433-1958 APEX Wellness Chiropractic, Daniel Vargas, (818) 275-4325

Better Life Insurance Services Inc., Johnny Cosio, (626) 817-9560

Cal-Quake Seismic Construction, George Boujie, (310) 621-7390

Card One International, Erick Flores, (310) 826-7000

Community 2.0, Greg Apodaca, (626) 437-6735 Dan Modern Chinese, James Kim, (626) 817-9799 Fusion Academy Pasadena, Candace Siegle, (323) 258-2012

**Judgment Collection LA**, Paris Liang, (213) 321-3337

KFreya, LLC, Kristina Oseniece, (301) 775-4320 La Tea Da, Alannah Isherwood, (818) 495-5526 Meli Medi Spa and Wellness, James Kuo, (626) 314-3033

Ooma, Inc., Tony White, (916) 220-8669 Pangolin, Julian C. Ma, (757) 784-3960 Pasadena Neighbors West, Michael Thatcher, (818) 454-3081

Rose Bowl Legacy Foundation, Dedan Brozino, (626) 577-3100

Saybrook University, Joline Pruitt, (626) 316-5340 SeaQuell Consulting, LLC, Cynthia Mansbridge, (626) 768-2046

**Starke Marketing**, Adam Benjamin, (626) 209-1194 **Zoho**, Tyler Bussani, (925) 858-7060





## **Renewing Members for June**

#### ONE TO FIVE YEARS

A1 West Commercial Real Estate Collaborate Pasadena Cozy Stylish Chic Nishan International Paul Martin's American Grill Residence Inn Old Town San Gabriel Valley Lawyer Referral Service

Travel Gallery-Panda North America TravelStore True Food Kitchen

White Horse Bar Lounge

#### SIX TO NINE YEARS

Blue Chip FoodSystems, Inc. Chefs Center of California Dolan & Knight Property Management Inc. Greater Los Angeles Area Council-BSA Hello! Home Care Law Offices of Timothy Bowles Pacific Coast Regional Small Business Development Corp. Point C, LLC **Timeless Celebrations** Western Supreme Rooter, Inc.

#### TEN TO FOURTEEN YEARS

Club Champion Gymnastics The First Tee of Greater Pasadena

# **Renewing Members for July**

Alexandria Real Estate Equities, Inc.

#### ONE TO FIVE YEARS

City National Bank-Commercial Banking Etco Homes, Inc. **Exceptional Quality Professional** Development First Choice Bank Fong and Aquino, LLP Hackler Flynn & Associates, APC HealthCare Partners Urgent Care Center John Wells Golf Shop-Brookside NewFront Insurance Optimum Seismic Paul Mitchell The School-Pasadena Skeehan & Company **TextMarks** 

#### SIX TO NINE YEARS

Armed Exterminators Fox Junk Removal Green Street Restaurant Merry/San Marino Plumbing Go Green Solutions for Kitchen & Bath-Design & Cabinetry Hollywood Piano Journey House | A Place for Former Foster Youth Modern Parking, Inc. PM Realty Group Professional Child Development Associates Young & Healthy

#### FIFTEEN TO FIFTY YEARS

Art Rodriguez Associates Avison Young Community Bible Community Development Corp. Courtyard by Marriott-Old Pasadena Dolphin Rents Hathaway-Sycamores Child & Family Services Honda of Pasadena Maria's Italian Kitchen Parsons Corporation Pasadena Federal Credit Union Pasadena Highlands Tyent Water Premium Authorized Dealer

#### MORE THAN FIFTY YEARS

George L. Throop Company, 96yrs. Krost CPAs & Consultants, 63yrs Typecraft Wood & Jones, 86yrs.

## TEN TO FOURTEEN YEARS

F & M Business Center Journey House | A Place for Former Foster Youth Kimberly C. Covey, CPA Pasadena Hastings Center Retirement Benefits Consulting Trio Apartments

#### FIFTEEN TO FIFTY YEARS

Al Brooks Rose Bowl Tours Calamigos at L.A. Equestrian Center FVO Solutions, Inc. Hollywood Burbank Airport Junior League of Pasadena, Inc. Office Depot #599 Pasadena Convention Center Pasadena Humane Society & SPCA Shuster Financial Group, LLC Stanislawski & Company, Inc. -A Certified Public Accounting & Business Consulting Firm Temple City Dental Care Trumark Real Estate Management Woodbury University

#### MORE THAN FIFTY YEARS

The Gas Company, 99yrs Jet Propulsion Laboratory, 58yrs

## **These Members Had Milestone** Anniversaries with the Pasadena Chamber

#### FIVE YEAR ANNIVERSARY

Fong and Aquino, LLP HealthCare Partners Urgent Care Center John Wells Golf Shop-Brookside San Gabriel Valley Lawyer Referral Service TextMarks

#### TEN YEAR ANNIVERSARY

The First Tee of Greater Pasadena Hollywood Piano Journey House | A Place for Former Foster Youth Modern Parking, Inc. Pasadena Hastings Center

#### TWENTY YEAR ANNIVERSARY

Avison Young Office Depot #599

#### THIRTY-FIVE YEAR ANNIVERSARY

Hathaway-Sycamores Child & Family Services

#### FORTY-FIVE YEAR ANNIVERSARY

Pasadena Humane Society & SPCA

#### FIFTY YEAR ANNIVERSARY

Al Brooks Rose Bowl Tours





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PASADENA CHAMBER OF COMMERCE MISSION STATEMENT: WE ARE AN EFFECTIVE ECONOMIC AND POLITICAL FORCE FOR OUR MEMBERSHIP.

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#### **OFFICERS**

Justin Tsui, Chair Paul Little, President & CEO
Robin McCarthy\*, Immediate Past-chair John Leano, Chair-elect,
Raphael Henderson, Treasurer and Vice-chair
Nerissa Sugars, Secretary Don Schweitzer, Vice-chair
Amir Johnson, Vice-chair Ishmael Trone\*, Vice-chair

#### **BOARD OF DIRECTORS**

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\*past chair \*\*ex-officio

#### STAFF

Kelly Shearer, Member Services Manager Leanne Waggoner, Events & External Services Manager Linda Whaley, Office Manager & Staff Support Services

#### **Luncheon Alliance**

The October 2nd Luncheon Alliance is sponsored by Craig Valine and **Enhanced Marketing Performance**.

The Luncheon Alliance on Wednesday, November 6th is sponsored by Joan De Souza. Hear about how your small business can benefit from involvement with **Business 4 Business** (B4B) Think Tank.

The Luncheon Alliance starts at 11:30am.

#### **Connection Breakfast**

On Thursday, October 10th, at 7am Lee Owens and Caviar Dreams sponsors breakfast.

Join us on Thursday, November 14th as Greg Sanchez and Home Instead Senior Care sponsors the networking event.

Lunch and breakfast are held in the Mediterranean Room at Brookside at 1133 Rosemont Avenue. Cost is \$30 for members/\$35 for nonmembers. Those reserving after the deadline pay \$5 more.

#### **Chamber After Hours Social and Mixer**

Enjoy great food and drink as **Monte Cedro** hosts the *Chamber After Hours Social and Mixer* on October 17th at 2212 El Molino in Altadena from 5pm to 7pm.

November's mixer is at Old Pasadena favorite **Sushi Roku**. Join us at 33 Miller Alley (in One Colorado) on November 21st. 90 minutes of free parking is available in the city lots nearby. *Admission is free for Pasadena Chamber members. Others pay \$10.* 

## Sexual Harassment Awareness Workshop October 15th Presented by Hunt Ortmann FREE for Pasadena Chamber Members-Space is Limited, Sign Up Now!

California law newly requires an employer who employs five or more employees, including temporary or seasonal employees, to provide at least two hours of sexual harassment training to all supervisory employees and at least one hour of sexual harassment training to all nonsupervisory employees by January 1, 2020, and once every two years thereafter.

Pasadena Chamber of Commerce member **Hunt Ortmann Palffy Nieves Darling & Mah, Inc.** will provide interactive, in-person training to satisfy the requirements under California law in an informative and informal format for all employers *FREE for Pasadena Chamber members*. The two sessions will include training sessions for both supervisory and non-supervisory employees, as required under California law.

Hunt Ortmann will provide this FREE sexual harassment training, one session each for both supervisory and non-supervisory employees, to Pasadena Chamber of Commerce members on a first come, first- served basis on October 15, 2019. Training will take place at the **Women's City Club** at 160 N. Oakland Avenue in Pasadena. Free parking is available in the club's lot off Madison Avenue.

Attendance is limited to the first fifty people who register for each session. Each employee or manager must be registered individually. Only Pasadena Chamber member companies and employees are eligible. Register at eventbrite.com/e/free-sexual-harassment-training-for-pasadena-chamber-members-managers-tickets-69481917285 or -employees-tickets-69488220137.

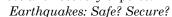
The Sexual Harassment Awareness Training is presented by Hunt Ortmann, sponsored by the Pasadena Chamber and the Women's City Club.

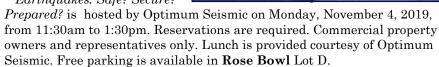
# Seismic Retrofit and Earthquake Preparedness Workshop for Commercial Property Owners November 4th

Do you own commercial property? Do you know how earthquakes work and why we are at risk? Are you aware of regulations regarding retrofitting commercial properties? Are you prepared to help your employees, clients, customers and the public? Can your business tenants stay in business?

Pasadena Chamber member **Optimum Seismic** sponsors a free workshop for commercial property owners. Learn the basics of earthquake safety and the importance of appropriate and adequate retrofitting. New laws related

to commercial retrofits will also be explained. Presenters include **Caltech** seismologists, earthquake retrofit professionals, first responders, preparedness and recovery experts.





Aftermath of the 6.7 Northridge

earthquake in 1994.

For information email leanne@pasadena-chamber.org or call the Chamber at 626-795-3355.

# SAVE THE DATES

Pasadena Chamber of Commerce
President's Breakfast
December 5th at The Hilton Pasadena

Pasadena Chamber of Commerce
Holiday Party
December 10th at The Romanesque Room